SAVARIA CORPORATION CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS AT JUNE 30, 2015

(Unaudited and not reviewed by the Corporation's independent auditors)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(in thousands of dollars - Unaudited)

| | Note | J | une 30, | December 31, | | | |
|--------------------------------------|------|----------|---------|--------------|---------|--|--|
| | | | 2015 | | 2014 | | |
| Assets | | | | | | | |
| Current assets | | | | | | | |
| Cash | 4 | \$ | 28,821 | \$ | 16,280 | | |
| Trade and other receivables | | | 12,075 | | 12,168 | | |
| Current portion of long-term loans | | | 56 | | 99 | | |
| Tax credits receivable | | | 7 | | 264 | | |
| Inventories | | | 18,591 | | 16,694 | | |
| Prepaid expenses | | | 1,170 | | 635 | | |
| Total current assets | | | 60,720 | | 46,140 | | |
| Non-current assets | | | | | | | |
| Long-term loans | | | 47 | | 64 | | |
| Fixed assets | | | 12,048 | | 12,122 | | |
| Intangible assets | | | 2,517 | | 2,661 | | |
| Goodwill | | | 7,253 | | 7,253 | | |
| Deposit on purchase of fixed assets | 5 | | 509 | | 23 | | |
| Deferred tax assets | | | 4,233 | | 3,157 | | |
| Total non-current assets | | | 26,607 | | 25,280 | | |
| Total assets | | \$ | 87,327 | \$ | 71,420 | | |
| Liabilities | | | | | | | |
| Current liabilities | | | | | | | |
| Trade and other payables | | \$ | 10,770 | \$ | 9,677 | | |
| Income taxes payable | | Ψ | 808 | Ψ | 1,198 | | |
| Deferred revenues | | | 2,159 | | 2,045 | | |
| Derivative financial instruments | 10 | | 3,832 | | 2,295 | | |
| Current portion of long-term debt | 70 | | 2,815 | | 2,833 | | |
| Warranty provisions | | | 458 | | 454 | | |
| Total current liabilities | | | 20,842 | | 18,502 | | |
| Non-current liabilities | | | | | | | |
| Long-term debt | | | 11,404 | | 12,521 | | |
| Warranty provisions | | | 701 | | 681 | | |
| Derivative financial instruments | 10 | | 4,301 | | 2,991 | | |
| Deferred tax liabilities | | | 251 | | 269 | | |
| Total non-current liabilities | | | 16,657 | | 16,462 | | |
| Total liabilities | | | 37,499 | | 34,964 | | |
| Equity | | | | | | | |
| Share capital and warrants | 6 | | 47,838 | | 33,268 | | |
| Contributed surplus | U | | 2,104 | | 2,042 | | |
| Accumulated other comprehensive loss | | | (5,445) | | (3,564) | | |
| Retained earnings | | | 5,331 | | 4,710 | | |
| Total equity | | | 49,828 | | 36,456 | | |
| J / | | — | , | \$ | 00,.00 | | |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(in thousands of dollars, except per share amounts - Unaudited)

| | | Period three months | June 30 | | Periods of six months ended June 30, | | | |
|--|------|------------------------|---------|----------|--------------------------------------|----------|-------|----------|
| | Note | 2015 | | 2014 | | 2015 | 14040 | 2014 |
| | | | | | | | | |
| Revenue | 7 | \$ 24,422 | \$ | 21,977 | \$ | 44,656 | \$ | 39,665 |
| Cost of sales | | (16,962) | | (15,263) | | (31,125) | | (27,788) |
| Gross margin | | 7,460 | | 6,714 | | 13,531 | | 11,877 |
| Operating costs | | | | | | | | |
| Administrative expenses | | (1,833) | | (1,701) | | (3,653) | | (3,305) |
| Selling expenses | | (1,899) | | (1,693) | | (3,718) | | (3,050) |
| Engineering expenses | | (522) | | (566) | | (1,035) | | (1,128) |
| Research and development expenses | | (119) | | (175) | | (248) | | (341) |
| | | (4,373) | | (4,135) | | (8,654) | | (7,824) |
| Operating income | | 3,087 | | 2,579 | | 4,877 | | 4,053 |
| Finance income | 8 | 57 | | 46 | | 664 | | 48 |
| Finance costs | 8 | (220) | | (488) | | (380) | | (337) |
| Net finance income (costs) | | (163) | | (442) | | 284 | | (289) |
| Income before income tax | | 2,924 | | 2,137 | | 5,161 | | 3,764 |
| Income tax expense | | (774) | | (591) | | (1,436) | | (1,013) |
| Net income | | 2,150 | | 1,546 | | 3,725 | | 2,751 |
| Other comprehensive income (loss) Items that may be reclassified subsequently to income or loss Change in the fair value of derivative financial | | | | | | | | |
| instruments designated as cash flow hedges | | 829 | | 1,975 | | (4,608) | | (201) |
| Deferred income tax | | (214) | | (499) | | 1,187 | | 52 |
| Dolottod income tax | | 615 | | 1,476 | | (3,421) | | (149) |
| Losses on foreign exchange contracts transferred to | | | | ,,,,, | | (-,, | | (1.10) |
| net income in the current period | | 851 | | 317 | | 1,731 | | 676 |
| Deferred income tax | | (219) | | (80) | | (446) | | (170) |
| | | 632 | | 237 | | 1,285 | | 506 |
| Net change in fair value of derivative financial instruments designated as cash flow hedges | | 1,247 | | 1,713 | | (2,136) | | 357 |
| Unrealized net gains (losses) on translation of financial statements of foreign operations | | (40) | | (55) | | 255 | | (52) |
| Other comprehensive income (loss), net of | | | | | | | | |
| income tax | | 1,207 | | 1,658 | _ | (1,881) | | 305 |
| Total comprehensive income | | \$ 3,357 | \$ | 3,204 | \$ | 1,844 | \$ | 3,056 |
| Earnings per share: | | | | | | | | |
| Basic | | \$ 0.07 | \$ | 0.05 | \$ | 0.12 | \$ | 0.11 |
| Diluted | | \$ 0.07 | \$ | 0.05 | \$ | 0.12 | \$ | 0.10 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Period of six months ended June 30,

(in thousands of dollars - Unaudited)

| | 2014 | | | | | | | | | |
|---|---------------|----------------|-----------|-------------|---------------------|----------|--------------|--|--|--|
| | Share | capital and wa | rrants | | Accumulated | | | | | |
| | Num | ber | | Contributed | other comprehensive | Retained | | | | |
| | Share capital | Warrants | Amount | surplus | loss | earnings | Total equity | | | |
| Balance at January 1, 2014 | 23,410,864 | - | \$ 13,969 | \$ 2,079 | \$ (1,314) | \$ 5,499 | \$ 20,233 | | | |
| Total comprehensive income | | | | | | | | | | |
| Net income | - | - | - | - | - | 2,751 | 2,751 | | | |
| Other comprehensive income: | | | | | | | | | | |
| Change in the fair value of derivative financial instruments designated as cash flow hedges, net of tax | - | - | - | - | (149) | - | (149) | | | |
| Losses on foreign exchange contracts transferred to net income in the current period, net of tax | - | - | - | - | 506 | - | 506 | | | |
| Unrealized net losses on translation of financial statements of foreign operations | - | - | - | - | (52) | - | (52) | | | |
| Other comprehensive income | - | - | - | - | 305 | - | 305 | | | |
| Total comprehensive income | - | - | \$ - | \$ - | \$ 305 | \$ 2,751 | \$ 3,056 | | | |
| Transactions with owners, recorded directly in equity Shares and warrants issued in relation | | | | | | | | | | |
| to a private placement | 5,750,000 | 2,875,000 | 18,688 | - | - | - | 18,688 | | | |
| Share and warrant issue costs, net of tax | - | - | - | - | - | (831) | (831) | | | |
| Compensation expense on options granted | - | - | - | 30 | - | - | 30 | | | |
| Share options exercised (note 6) | 393,750 | - | 611 | (130) | - | - | 481 | | | |
| Dividends on common shares | - | - | - | - | - | (4,129) | (4,129) | | | |
| Total transactions with owners | 6,143,750 | 2,875,000 | 19,299 | (100) | - | (4,960) | 14,239 | | | |
| Balance at June 30, 2014 | 29,554,614 | 2,875,000 | \$ 33,268 | \$ 1,979 | \$ (1,009) | \$ 3,290 | \$ 37,528 | | | |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Period of six months ended June 30,

(in thousands of dollars - Unaudited)

| | | | | 2015 | | | | |
|---|---------------|----------------|-----------|-------------|---------------------|----------|--------------|--|
| | Share | capital and wa | rrants | | Accumulated | | | |
| | Num | ber | | Contributed | other comprehensive | Retained | | |
| | Share capital | Warrants | Amount | surplus | loss | earnings | Total equity | |
| Balance at January 1, 2015 | 29,554,614 | 2,875,000 | \$ 33,268 | \$ 2,042 | \$ (3,564) | \$ 4,710 | \$ 36,456 | |
| Total comprehensive income | | | | | | | | |
| Net income | - | - | - | - | - | 3,725 | 3,725 | |
| Other comprehensive loss: | | | | | | | | |
| Change in the fair value of derivative financial instruments designated as cash flow hedges, net of tax | - | - | _ | - | (3,421) | _ | (3,421) | |
| Losses on foreign exchange contracts transferred to net income in the current period, net of tax | - | - | - | - | 1,285 | - | 1,285 | |
| Unrealized net gains on translation of financial statements of foreign operations | - | - | - | - | 255 | - | 255 | |
| Other comprehensive loss | - | - | - | - | (1,881) | - | (1,881) | |
| Total comprehensive income | - | - | \$ - | \$ - | \$ (1,881) | \$ 3,725 | \$ 1,844 | |
| Transactions with owners, recorded directly in equity Shares issued in relation to a private | | | | | | | | |
| placement (note 6) | 2,875,000 | _ | 14,375 | _ | _ | _ | 14,375 | |
| Share issue costs, net of tax (note 6) | - | - | - | - | _ | (620) | (620) | |
| Compensation expense on options granted | - | - | - | 93 | - | - | 93 | |
| Share options exercised (note 6) | 125,000 | - | 195 | (31) | - | - | 164 | |
| Dividends on common shares | - | - | - | - | - | (2,484) | (2,484) | |
| Total transactions with owners | 3,000,000 | - | 14,570 | 62 | | (3,104) | 11,528 | |
| Balance at June 30, 2015 | 32,554,614 | 2,875,000 | \$ 47,838 | \$ 2,104 | \$ (5,445) | \$ 5,331 | \$ 49,828 | |

CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands of dollars - Unaudited)

Periods of Periods of six months ended June 30, three months ended June 30, Note 2015 2014 2015 2014 Cash flows from operating activities Net income \$ 2,150 \$ 1,546 \$ 3,725 \$ 2,751 Adjustments for: Depreciation of fixed assets 255 244 505 484 Amortization of intangible assets 387 210 190 425 Income tax expense 774 591 1.436 1.013 Compensation expense on share options granted 60 25 93 30 Gains on foreign exchange contracts cashed in advance and transferred to net income (12)(59)(31)(124)Unrealized foreign exchange (gain) loss on non-current monetary items (31)(39)211 (42)Interest cost 8 191 173 380 331 3,597 2,671 6,744 4,830 Net changes in non-cash operating items (968)9 (1,582)(532)(1,057)Proceeds from long-term loans 47 52 100 Income tax paid (960)(583)(1,625)(674)Net cash from operating activities 1,102 1,608 4,129 3,288 Cash flows used in investing activities Deposit on purchase of fixed assets 5 (408)(509)Additions to fixed assets (274)(193)(210)(357)Increase in intangible assets (144)(150)(175)(390)Net cash used in investing activities (776)(354)(1,256)(424)Cash flows from financing activities Increase in long-term debt 139 118 Repayment of borrowings (473)(466)(1,223)(1,529)Interest paid (161)(170)(316)(324)Proceeds from the issuance of common shares and warrants in relation to a private placement, net of 13,527 17,551 13,527 17,551 transaction fees 6 Proceeds from exercise of share options 6 164 481 Dividends paid on common shares (1,302)(4,129)(2,484)(4,129)<u>11,5</u>91 Net cash from financing activities 12,904 9,668 12,189 12,541 Net change in cash 11,917 14,158 15,053 Cash at the beginning of the period 16,904 2,863 16,280 1,968 \$ \$ Cash at the end of the period 28,821 17,021 \$ 28,821 17,021

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Tabular amounts are expressed in thousands of dollars - Unaudited)

1. Reporting entity

Savaria Corporation is a company domiciled in Canada. The address of its registered office is 2724 Étienne-Lenoir Street, Laval, Québec. The condensed consolidated interim financial statements of the Corporation as at and for the periods ended June 30, 2015 and 2014 comprise the accounts of Savaria Corporation and its wholly owned subsidiaries (together referred to as the "Corporation"). The activities of the Corporation are divided into two operating segments. The *Accessibility* segment consists of designing, manufacturing, installing and distributing elevators, platform lifts and stairlifts for people with mobility challenges as well as the operation of a network of franchisees and a lead generation program. The *Adapted vehicle* segment consists of converting and adapting vans also for persons with mobility challenges.

The consolidated financial statements of the Corporation as at and for the year ended December 31, 2014 are available upon request from the Corporation's registered office, at www.savaria.com or on SEDAR's website at www.sedar.com.

2 . Basis of presentation

Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, including IAS 34.

These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Corporation and the notes thereto for the year ended on December 31, 2014. These condensed consolidated interim financial statements have not been the subject of a review or an audit by the Corporation's auditors; they were approved by the Board of Directors on August 06, 2015.

3 . Significant accounting policies

The condensed consolidated interim financial statements have been prepared following the same accounting policies used in the annual consolidated financial statements for the year ended December 31, 2014, except for the adoption of new accounting standards as outlined below.

The accounting policies have been applied consistently by the Corporation's entities and to all periods presented in these condensed consolidated interim financial statements, unless otherwise indicated.

New accounting standards adopted

The following new standards, and amendments to standards and interpretations have been applied in preparing the condensed consolidated interim financial statements as at June 30, 2015. The adoption of these new standards has not had a material impact on the financial statements.

Annual Improvements to IFRS (2010-2012) and (2011-2013) cycles

In December 2013 the IASB issued narrow-scope amendments to a total of nine standards as part of its annual improvements process. The IASB uses the annual improvements process to make non-urgent but necessary amendments to IFRS.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Tabular amounts are expressed in thousands of dollars - Unaudited)

3 . Significant accounting policies (continued)

New accounting standards adopted (continued)

Annual Improvements to IFRS (2010-2012) and (2011-2013) cycles (continued)

Amendments were made to clarify the following in their respective standards:

- · Definition of "vesting condition" in IFRS 2 Share-based Payment;
- · Classification and measurement of contingent consideration; and scope exclusion for the formation of joint arrangements in IFRS 3 *Business Combinations*;
- · Disclosures on the aggregation of operating segments in IFRS 8 Operating segments;
- · Measurement of short-term receivables and payables; and scope of portfolio exception in IFRS 13 Fair Value Measurement;
- Restatement of accumulated depreciation (amortization) on revaluation in IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*;
- · Definition of "related party" in IAS 24 Related Party Disclosures; and
- · Inter-relationship of IFRS 3 and IAS 40 in IAS 40 Investment Property.

Special transitional requirements have been set for amendments to IFRS 2, IAS 16, IAS 38 and IAS 40.

4. Cash

| | June 30, 2015 | Dec | cember 31, 2014 |
|--|-----------------------|-----|--------------------|
| Bank balances Bank loans used in cash management | \$ 28,946 (125) | \$ | 18,280 (2,000) |
| Cash | \$ 28,821 | \$ | 16,280 |

Following the implementation of a process under which Canadian dollar bank accounts of the Corporation and its subsidiairies are consolidated, debit and credit balances are presented in Cash on a net basis.

As at June 30, 2015, an amount of \$2,225,000 (December 31, 2014-\$540,000) is reserved as surety to cover unrealized losses on foreign exchange forward contracts.

5. Deposit on purchase of fixed assets

On February 24, 2015, the Corporation made an offer for the purchase of a building, which was accepted by the seller, in the amount of \$4,200,000. The Corporation intends to obtain the financing necessary to meet its obligations. A deposit of \$509,000 was paid during the first semester of 2015. The closing date is scheduled for August 31, 2015.

6 . Share capital

During the first semester of 2015, the Corporation issued 125,000 common shares (2014-393,750) at an average price of \$1.32 per share (2014-\$1.22) following the exercise of stock options. These exercises resulted in an increase in share capital of \$195,000 (2014-\$611,000) and a decrease in contributed surplus of \$31,000 (2014-\$130,000). At June 30, 2015, 1,092,500 options are outstanding (2014-732,500) at a weighted average exercise price of \$3.27 per share (2014-\$2.25).

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Tabular amounts are expressed in thousands of dollars - Unaudited)

6 . Share capital (continued)

On May 13, 2015, the Corporation completed a "bought deal" private placement of 2,875,000 common shares at a price of \$5.00 per share, for gross proceeds to Savaria of \$14,375,000 and proceeds, net of finance costs, of \$13,527,000. The common shares issued are subject to a statutory hold period which expires on September 14, 2015.

7 . Revenue

| | Periods of three months ended June 30, | | | Periods of six months ended June 30, | | | | |
|---|--|------------------------|----|--------------------------------------|----|------------------------|----|----------------------|
| | | 2015 2014 | | | | 2015 | | 2014 |
| Sale of goods Rendering of services Royalties | \$ | 22,678 1,510 234 | \$ | 20,505 1,472 - | \$ | 41,328 2,933 395 | \$ | 36,660 3,005 - |
| | \$ | 24,422 | \$ | 21,977 | \$ | 44,656 | \$ | 39,665 |

8 . Finance income and finance costs

| | Periods of | | | | f | | | |
|---|-----------------------------|-----|------------|------------------|-----------|----|--------------|--|
| | three months ended June 30, | | | six months ended | | | led June 30, | |
| | 2015 2014 | | | 2015 | 2014 | | | |
| Interest income Net gain on foreign currency exchange | \$ 5 5 | 7 : | \$ 46 - | \$ | 90 574 | \$ | 48 - | |
| Finance income | \$ 5 5 | 7 : | \$ 46 | \$ | 664 | \$ | 48 | |
| Interest on long-term debt | \$ 5 14 | 7 | \$ 144 | \$ | 293 | \$ | 280 | |
| Interest expense and bank charges | 4 | 4 | 29 | | 87 | | 51 | |
| Net loss on foreign currency exchange | 2 | 9 | 315 | | - | | 6 | |
| Finance costs | \$ 3 22 | 0 : | \$ 488 | \$ | 380 | \$ | 337 | |
| | | | | | | | | |

9 . Net changes in non-cash operating items

| | Periods of | | | | Periods of | | | |
|---|-----------------------------|------------------------|----|------------------|---------------------------|---------------------------|----|-------------------------|
| | three months ended June 30, | | | | six months ended June 30, | | | |
| | | 2015 2014 | | 2014 | | 2015 | | 2014 |
| Trade and other receivables Tax credits receivable | \$ | (1,049) 85 | \$ | (177) (25) | \$ | 93 51 | \$ | (448) (77) |
| Inventories Prepaid expenses Trade and other payables | | (687) (46) (101) | | (608) 73 2 | | (1,897) (535) 1,093 | | (1,606) (204) 940 |
| Deferred revenues Warranty provision | | 186 30 | | 152 51 | | 114 24 | | 369 58 |
| | \$ | (1,582) | \$ | (532) | \$ | (1,057) | \$ | (968) |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Tabular amounts are expressed in thousands of dollars - Unaudited)

10 . Financial instruments

The table below indicates the presentation of the derivative financial instruments in the statement of financial position.

| | June 30, | | Dec | cember 31, |
|------------------------------|----------|-------|-----|------------|
| | | 2015 | | 2014 |
| Current liabilities | | | | |
| Foreign exchange derivatives | \$ | 3,702 | \$ | 2,213 |
| Interest rate derivatives | | 130 | | 82 |
| | \$ | 3,832 | \$ | 2,295 |
| Non-current liabilities | | | | |
| Foreign exchange derivatives | \$ | 4,211 | \$ | 2,925 |
| Interest rate derivatives | | 90 | | 66 |
| | \$ | 4,301 | \$ | 2,991 |
| | | | | |

Risk Management

Currency risk

The Corporation realizes approximately 63% (2014-62%) of its sales in foreign currencies and, accordingly, is exposed to market risks related to foreign exchange fluctuations. The Corporation partially compensates for these risks by purchasing raw materials in US dollars and by using forward foreign exchange contracts. Those contracts oblige the Corporation to sell US dollars at a fixed rate.

Management has implemented a policy to manage foreign exchange risk against the Corporation's functional currency. The objective of the policy is to minimize the risks related to foreign currency transactions, more specifically in US dollars, in order to protect the gross margin from significant fluctuations in the value of the Canadian dollar and to avoid management speculation on currency values. The Corporation manages this risk exposure by entering into various foreign exchange forward contracts. Pursuant to the policy, anticipated net inflows in US dollars can be hedged up to a maximum of 75%.

The following tables summarize the characteristics of the foreign exchange contracts:

As at June 30, 2015

| Maturity | Туре | Weighted average exchange rate | Contractual amounts (in thousands of US dollars) |
|-----------------|------|--------------------------------|--|
| | | | |
| 0 to 12 months | Sale | 1.0443 | \$18,000 |
| 12 to 24 months | Sale | 1.0865 | 18,500 |
| 24 to 35 months | Sale | 1.1714 | 16,500 |
| | | 1.0986 | \$53,000 |

As at December 31, 2014

| Maturity | Туре | Weighted average exchange rate | Contractual amounts (in thousands of US dollars) |
|-----------------|------|--------------------------------|--|
| 040 | 0.1 | 4.0407 | * 40.000 |
| 0 to 12 months | Sale | 1.0407 | \$18,000 |
| 12 to 24 months | Sale | 1.0560 | 17,500 |
| 24 to 36 months | Sale | 1.1145 | 19,000 |
| | | 1.0713 | \$54,500 |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Tabular amounts are expressed in thousands of dollars - Unaudited)

10 . Financial instruments (continued)

Interest rate risk

The Corporation's interest rate risk arises from cash, long-term loans, bank loans and long-term debt. Cash and borrowings issued at variable rates expose the Corporation to the risk of variance in cash flows due to changes in interest rates, whereas long-term loans and borrowings issued at fixed rates expose the Corporation to the risk of variance in fair value due to changes in interest rates.

The Corporation analyzes its interest risk exposure on a continual basis and examines its renewal and refinancing options in order to minimize risks.

The Corporation signed a financing agreement in April 2012 comprising of two long-term debts. Since those debts bear interest at variable rates, the Corporation decided to enter into interest rate swap contracts to minimize its risk related to changes in interest rates.

| | Fixed interest | Original | Bala | ance |
|--------------------------|----------------|--------------------|--------------------|----------------------|
| Maturity | rate | capital amount | June 30, 2015 | December 31, 2014 |
| April 2017 April 2017 | 1.98% 2.08% | \$7,000 \$9,600 | \$3,819 \$7,570 | \$4,317 \$7,888 |

A stamping fee of 1.5% is added to the interest rates stated above.

11 . Operating segments

Information about the operating segments

The Corporation's business structure is divided into two segments that are presented distinctly for financial reporting purposes. Segments are basically structured according to the main market segments that they serve. The *Accessibility* segment includes manufacturing and distributing residential and commercial accessibility equipment for people with mobility challenges as well as the operation of a network of franchisees through which new and recycled accessibility equipment is sold, and a lead generation program to distribute the name of potential customers to over 100 affiliates in North America. The *Adapted vehicles* segment consists of converting and adapting vehicles for persons with mobility challenges, for personal or commercial use (taxis).

Periods of three months ended June 30,

| | | Accessibility | | Adapted Vehicles | | Head-office | | Total | |
|--|----|-----------------|----------|---------------------|----|-------------|----|-----------------|--|
| 2015 External revenues Income (loss) before income tax | \$ | 20,982 2,855 | \$ \$ | 3,440 355 | \$ | - (286) | \$ | 24,422 2,924 | |
| 2014 External revenues Income (loss) before income tax | \$ | 18,576 1,898 | \$ | 3,401 418 | \$ | - (179) | \$ | 21,977 2,137 | |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Tabular amounts are expressed in thousands of dollars - Unaudited)

11 . Operating segments (continued)

Periods of

six months ended June 30,

| | | Accessibility | | Adapted Vehicles | | Head-office | | Total | |
|--|----------|-----------------|----|---------------------|----|-------------|----|-----------------|--|
| 2015 External revenues Income (loss) before income tax | \$ \$ | 38,374 5,039 | \$ | 6,282 711 | \$ | - (589) | \$ | 44,656 5,161 | |
| 2014 | | | | | | | | | |
| External revenues | \$ | 33,357 | \$ | 6,308 | \$ | - | \$ | 39,665 | |
| Income (loss) before income tax | \$ | 3,471 | \$ | 640 | \$ | (347) | \$ | 3,764 | |

| | Accessibilit | y Adapted Vehicles | Head-office | | Total | |
|--|----------------------|-----------------------|------------------------|----|------------------|--|
| June 30, 2015 Segment's assets Segment's liabilities | \$ 49,14 \$ 24,09 | | \$ 31,626 \$ 12,300 | ' | 87,327 37,499 | |
| December 31, 2014 | | | | | | |
| Segment's assets | \$ 39,70 | 9 \$ 6,924 | \$ 24,787 | \$ | 71,420 | |
| Segment's liabilities | \$ 18,63 | 5 \$ 1,236 | \$ 15,093 | \$ | 34,964 | |